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FEDERAL COMMUNICATIONS COMMISSION
WASHINGTON, D.C. 20554

May 12, 1994

93-253
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IN REPLY REFER TO:

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JUN 17 1994

FEDERAL COMMUNICATIONS COMMISSION
OFFICE OF SECRETARY

Honorable Strom Thurmond
United States Senate
217 Russell Senate Office Building
Washington, D.C. 20510

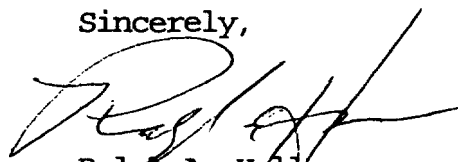
Dear Senator Thurmond:

This is in reply to your fax of March 18, 1994, on behalf of your constituent Mr. Richard E. Parvey, President of Crown Colony, Inc. Mr. Parvey is concerned about the development of a nationwide personal communications services (PCS) network under the competitive bidding provisions of the Omnibus Budget Reconciliation Act of 1993 (OBRA). Mr. Parvey wished to know when the auction for PCS licenses will be held, whether eligibility requirements for obtaining a license have been established, and whether requirements for small business participation have been established. Moreover, Mr. Parvey asks what opportunities related to the PCS network exist for small businesses if they cannot participate directly. Your letter was referred to me as Chief of the Personal Communications Systems Task Force for the Commission.

On March 8, 1994, the Commission adopted a Second Report and Order in Docket No. 93-253. That proceeding established a general menu of tools designed to assist small businesses, identified by the Congress as one of several entities requiring special consideration by the Commission (the "designated entities"), in participating in PCS. Also in the Second Report and Order, the Commission listed the eligibility requirements for small businesses to participate in the spectrum auction process.

We are confident that the measures we have adopted will help enable small businesses to provide personal communications services to their customers. We also share your commitment to the provision of equal and universal access of communications services to all Americans no matter where they live.

Sincerely,



Ralph A. Haller
Chief, PCS Task Force

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Strom THURMOND

United States Senator • South Carolina

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Authentic
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FAX TO: Steve Klitzman

OFFICE: FCC

PHONE: 632-7092

DATE: 3/18 TIME: _____

PAGE 1 OF 3

SUBJECT: PCS



URGENT, PLEASE CALL WHEN RECEIVED.

FROM: Chapry PHONE: 224-7740

**** NOTE: IF YOU DO NOT RECEIVE THE NUMBER OF PAGES SPECIFIED PLEASE CALL.**

COMMENTS: Thank you. A phone response will be perfect -
Chapry

UNITED STATES SENATE
WASHINGTON, D.C. 20510-4001
(202)224-5972 FAX (202)224-1300



CROWN COLONY, INC.

March 3, 1994

**Federal Communications Commission
Office of Small Business Activities
John R. Winston, Director
1919 M Street, NW
Washington, D.C. 20554**

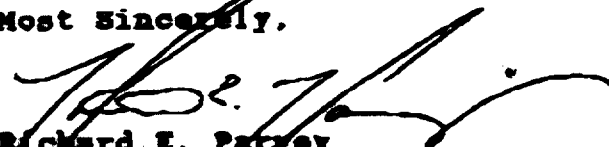
Dear Mr. Winston,

Over the last couple of months my brother, Benjamin Parvey, has been in contact with your offices and has been assimilating information for me regarding the development of a nationwide PCS network. As an entrepreneur, I find the potential of such a network to be very interesting. I am still a little unclear, however, on some specific issues. They are as follows:

- 1. Has a determination actually been made, to date, regarding the auctioning or lottery of licenses?**
- 2. Have the requirements for obtaining a license been established or are such requirements still a matter of debate?**
- 3. If licensees are going to be large concerns, have the requirements for small business participation been established?**
- 4. If small business can not participate directly as holders of licenses, what opportunities related to the PCS network does OSBA envision for small business?**

As the owner of a small construction and development company we are interested in exploring the need for the specialized construction needs of large licensees that were addressed by Gary L. Thomas of American Personal Communications Inc. and others in their statements to the FCC Small Business Advisory Committee on May 27, 1993. Following this letter will be a copy of the page in Mr. Thomas's statement which caught my attention. I would appreciate any help your office can give me in pursuing the development of a PCS related enterprise.

Most Sincerely,


**Richard E. Parvey
President, Crown Colony Inc.**

industry. There are many other small PCS companies that have the potential to succeed as well.

Future success for small businesses, minorities and women will depend upon the PCS industry's structure. If our industry is structured properly by the FCC, we will all have a chance to succeed. If our industry is structured to minimize PCS, we will all fail. We believe that a structure based on small licenses and small spectrum allocations will be a prescription for the failure of small and big business alike. If the PCS industry is structured the right way, however, we believe that we will succeed in bringing vibrant new services throughout the United States, and that small businesses, women and minorities will be at the forefront of this effort.

Small businesses associated with a PCS licensee will be a substantial part of a successful PCS licensee. During the massive construction period there will be a need for specialized construction companies, engineering consultants, leasing agents and others. When service begins, small businesses will be an integral part of the marketing and distribution activities as agents and dealers. Also, many technical and professional careers will be developed within a successful PCS industry.

The unlicensed PCS area will also create many opportunities for small businesses. These local area network products and services will be more specialized, more diverse, and will require companies to provide local sales, installation and service.

When we began exploring PCS in 1989, the British clearly had the international lead in new wireless services. We were, and are, determined to craft a personal communications service that would